



SBA 7(a) Loans: Lender Service Provider

Colorado Lending Source began providing lenders with Small Business Administration 7(a) loan processing services in 2009. Today we are a Lender Service Provider to over 50 lending institutions throughout Colorado and surrounding states. In 2016 we assisted with 107 SBA 7(a) loan approvals, a total of \$68,586,600.00 in financing. Annually, we average 63 loan approvals in Colorado, and 20 loan approvals in other states.

Our goal as a Lender Service Provider is to simplify the SBA 7(a) loan process for lenders and their small business borrowers.

LOAN ASSISTANCE

- General 7(a) loans
- Small 7(a) loans
- CAPLines (Including working capital, builders, seasonal and contract)
- Express, Export Express and International Trade

SERVICES PROVIDED

- Preparation of SBA required forms
- Loan processing, eligibility analysis, lender credit memo review, loan structure analysis, and draft Authorization
- 4506-T submission to IRS and reconciliation with tax returns
- Submission to SBA in 10-tab format, ETRAN and SBA One input, screen-out correspondence and Authorization review
- Closing support including preparation of customized 7(a) Closing Toolkit and all SBA-specific closing documents
- Ongoing servicing support including drafting & submitting loan modifications

COST OF SERVICES

- 2% of gross loan amount (not to exceed \$2,500), invoiced at the time of submission of the loan request to the SBA, and is due within 30 days

The 7(a) loan process with Colorado Lending Source as your Lender Service Provider:

After a small business owner requests a loan, and the Lender begins the underwriting process...

1

The Lender calls Colorado Lending Source to check loan project eligibility.



2

If the project is eligible, Colorado Lending Source will collect and organize the loan package.



3

Once the package is complete, Colorado Lending Source will submit it to the SBA.



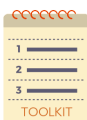
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THE SBA APPROVES THE LOAN



5

Colorado Lending Source prepares a closing document toolkit for the Lender.



6

The Lender is now responsible to close and disburse the loan.



7

Colorado Lending Source is available to answer questions regarding loan modifications and liquidation.

