



# SBA 7(a) Loans

## General Business Purposes

**\$25,000 to \$5 Million | Up to 25 Year Term with Fixed or Adjustable Interest Rates**

Just getting started or well on your way? Colorado Lending Source helps private sector lenders navigate the loan process in order to provide small businesses with greater access to capital.

### Eligible Uses

- Purchase machinery or equipment
- Buy, build or renovate commercial real estate
- Debt refinance
- Tenant improvements, working capital, or inventory
- Business acquisition, expansion or startup

### Requirements

- Must be a for-profit business located within the United States
- The business net worth must be less than \$15 million with an average two-year net income of \$5 million or less
- The business must occupy 51% or more of commercial real estate being purchased or renovated, or 60% of the finished building for ground up construction
- Anyone owning 20% or more of the business is required to be a personal guarantor
- Business has a demonstrated need for credit

### Application Process

- The lender calls Colorado Lending Source to check loan project eligibility and submit the loan package if eligible
- Colorado Lending Source provides feedback to the lender on any additional information or documentation needed
- Once package is complete, Colorado Lending Source submits it to SBA
- SBA approves the loan!
- Colorado Lending Source prepares a closing toolkit for the lender
- The Lender is now responsible to close and disperse the loan
- Colorado Lending Source is available to answer questions regarding loan modifications and liquidation

### Advantages

- Provide loans to deserving small businesses that don't meet conventional credit requirements
- Mitigate loan risk with a 75% - 85% SBA guarantee
- Increase competitive advantage by partnering with Colorado Lending Source to assure a smooth application, approval and closing process with continuing servicing guidance
- Streamlined SBA submission process for qualified loans under \$350,000

